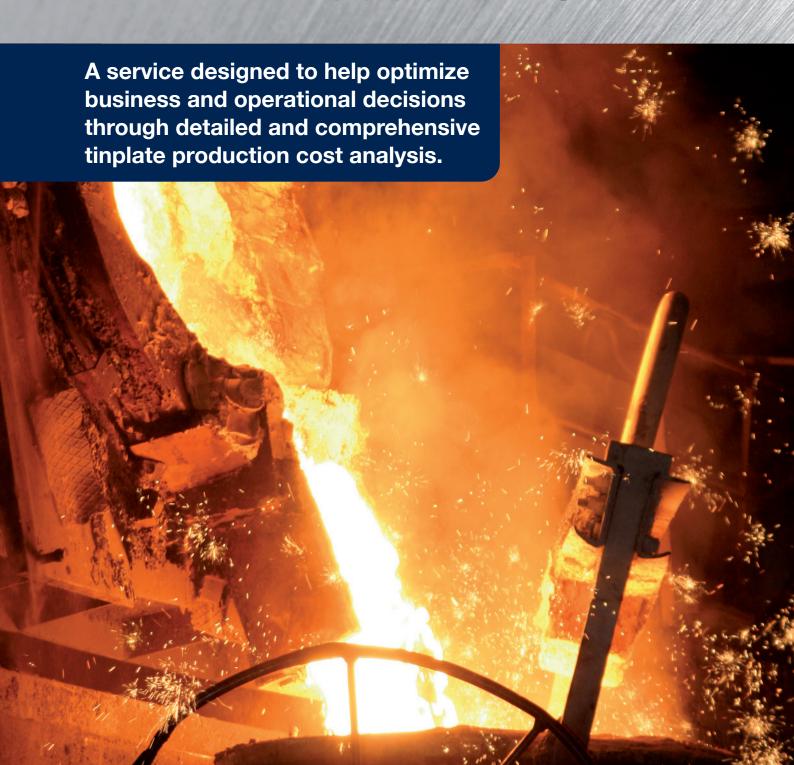


Tinplate Cost Production Service





Our quarterly Tinplate cost production service offers:

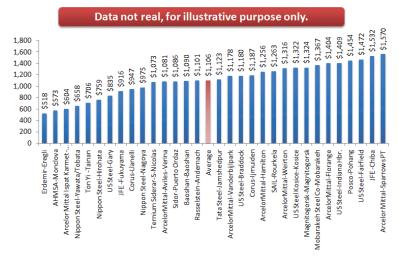
- Detailed breakdown of the costs to produce one ton of tinplate in every stage of the production process from raw materials to final tinplate product.
- Understanding the impact that raw material variations have on the tinplate production costs. For example: iron ore, coking coal, cold rolled, energy cost, etc.
- The ability to compare production costs of 51 tinplate plants around the world, at any stage of the production process, including a complete range of cost classifications: raw materials, labor, energy, reductants, and capital charges.
- The capability to calculate the variation of the production cost since your last tinplate purchase.

Harbor intelligence, in conjunction with independent consultant James King, provides this information in a quarterly basis report which is presented in a very simple to use and easy to understand format.

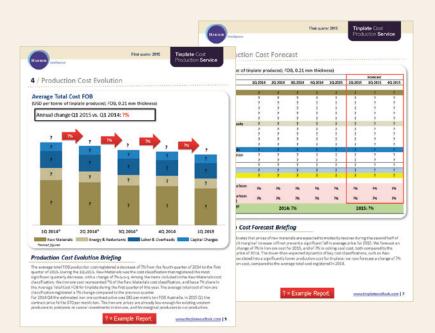
The tinplate cost service is provided through a report that has the information arranged in an easy-to-understand approach.

Tinplate Production Cost

(USD per tonne of tinplate produced; FOB, 0.21 mm thickness)



The report allows you to compare the total tinplate production cost (fob) of one ton of tinplate of the most important tinplate mills around the world (51 tinplate plants).



Access plant by plant detailed data on tinplate production cost breakdown including raw materials, energy, reductants, labor, capital charges, and cold-rolled steel to tinplate conversion cost. The cost classification has detailed input breakdown, which includes the amount of each input used to produce a ton of tinplate, as well as the specific cost of each input. The report also includes a one-year production cost forecast for each cost classification, as well as the most important items in each cost classification. The forecast is supported by a main-driver analysis for the tinplate market.

Timplate production costs - Decemi	ber 2008														
Yes		2008		2006	2000	2000	2008	2000	2000	2008	2008	2006	2008	2008	
Company Location		ArcalodMetal Humilton	Arcdor Mind Sparcer Pt.	US Steel Indiana Hist.	US Steel Braddock	US Steel Fairfield	US Steel Gury	Andotted Votes	Tonion Siderar S-Nicolas	AMMEA Mondorn	Sidor Paurto Ordaz	ArcdoMeral Florange	Razodnia Addresik	Co	
Contraction of the Contraction o		Same		mays 7	- 83	0000	100	1000	2000	2000	SVENE	-			
Local currency Exchange rate per UIS		C\$	Utts	1	1	Uts	USS	Utts 1	2.00	\$3.10	2164	9877	118.0	9.6	
COST SUMMARY - CUMULATIVE BY	PRODUCT														
Summary per house - SETIFES Iron are - fines		0.000	0.704	9.000	0.000	1010	9,297	9207	9,696	9.425	0.000	1343	9.000	9.7	
box ors - hope	1 :	0.000	0.100	0.000	0.000	0.000	0.004	0.000	0.614	0.000	9.275	0.347	0.000	0.1	
bon ore - policie	1 7	5496	1100	0.000	1,958	1004	1468	1659	0.860	4.005	6.55A	4.993	0.000	6.8	
OFE-perduced	1 1	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	6,000	0.000	0.00	
Pig iron - purchased	1	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	6.000	0.000	0.00	
Sanir-purchased		0.000	0.000	1.006	0.000	0.000	0.000	0.000	0.000	0.000	6.000	6,000	1.966	0.34	
Serip		0.204	-0.052	-0.100	-0.046	-0.049	-0.058	-0.045	-0.104	-0.102	-0.026	-0.054	-0.170	-66	
Farm-slope - slanision		6.00	6.00	0.000	9.947	0.046	0.012	0.018	0.046	6.00	9.017	0.016	0.000	0.0	
Ziec		0.000	0.000	0.000	0.000	0.000	0.000	6.000	0.000	0.000	0.000	6000	0.000	0.0	
Tin - drone		0.004	0.004	0.004	0.004	0.004	0.004	0.004	0.004	0.004	0.004	6,004	0.004	0.0	
Electrodus		0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.0	
Linustons - defends flux	1 :	0.258	0.007	0.000	0.007	0.336	0.525	0.091	0.037	6.31E	0.031	6.695	6,000	6.0	
Line + denighering ugent burt-guns	1 .	52.6	64.0	0.0	59.7	65.0	53.3	86.0	621	66.3	26.4	653	23.6	54.	
Labricusts	Street	21	21	0.0	21	22	21	22	22	23	23	2.2	12	1 2	
Acid vitali chosess	Street	1.9	13	12	2.5	1.9	2.5	13	13	1.9	1.0	24	2.1	1	
West	Street	4245	4034		4715	4361	4242	4391	5259	5300	4242	5002	299	200	
Colingered	1	0.479	0.000	0.000	0.000	0.000	0.850	0.000	0.030	0.825	0.000	0.653	0.000	0.56	
EF cole : purchased		0.086	0.312	0.000	0.564	0.457	0.63	0.545	4.95	49.00%	0.000	0.141	0.000	-60	
EF charged : purchased		0.000	0.000	0.000	0.000	0.000	0.000	6.000	0.000	0.000	0.000	6.000	0.000	0.0	
Thornal coorge	o.	-2.01	4.06	0.00	-2.10	161	0.26	-1.94	449	-0.55	16.36	-0.66	0.69	4.1	
Ouppe	con.	66	980	. 0	19	245	160	10	64	256	94	164		164	
Form	100	906	1001	236	642	909	606	1004	842	1001	225	912	545	80	
Clevet labour - plant	Source	0.49	3.13	1.04	3.56	6.87	2.07	3.60	5.07	5.00	5.29	5.06	1.90	3.4	
Clear tobour - sesification	Sour	0.6	0.00	0.00	0.02	0.12	6.13	0.02	6.91	0.21	130	0.13	0.00	0.0	
SG & A habove Redrictories	hour	0.029	0.004	0.000	0.92	0.027	0.75	0.047	0.035	0.034	0.005	6,000	0.004	0.0	
Militrations		0.025	0.004	44	0.3	0.001	0.00	0.2	0.035	0.004	6.0	0.0	0.004	0.0	
Secretary Costs	- "	- 0,5		- 0.0	- 0.5									_	
box ors - finer		0.00	70.41	0.00	0.00	103,00	17.46	0140	56.86	15.01	0.00	164.05	0.00	66	
hon ors - lump	1	0.00	0.00	0.00	6.00	0.00	0.00	6.00	79.21	9.00	26.90	63.96	6.00	100	
box ore - public	1	99.26	8136	0.00	160.73	103.94	100.33	26139	102.57	31.43	20.67	0152	6.00	93	
CFE-perdured	1	0.00	0.00	0.00	6.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.0	
Fig iron - purchased		0.00	0.00	0.00	6.00	0.00	0.00	6.00	0.00	0.00	0.00	6.00	0.00	0.0	
Sonic - purchased	1 1	0.00	0.00	156.26	0.00	0.00	0.00	0.00	0.00 -04.58	9.00	-5.62	6.00	793.86 -33.65	B.	
Formulage e plantage.	1 1	40.75	40.71	646	23.45	4110	19.95	42.44	4121	09.40 09.67	38.24	40.72	4.00	53	

The service also includes information in excel format so that you can modify it and adapt it to your specific needs. The excel format aloud you to easily compare the competitive position of any of the 51 plants, at all stages of the production process from raw materials to tinplate steel product.

Contents

Introduction

I. Methodology

A general description of the methodology used to calculate tinplate production costs. For comparability of analysis all plants are assumed to produce tinplate of 0.21 mm thickness with tin coating 2.8 grams per square meter each side.

II. Evoution of Key International **Prices for Steel Production Costs**

A detailed evolution of key steelmaking raw materials and input prices. Includes the following:

- Crude oil
- Pig iron
- Fuel oil
- Scrap
- Steam coal
- Billet
- Coking coal
- Slab
- Coke
- Plate
- Sinter fines
- HR coil
- Blast furnace pellet CR coil
- DRI
- Exchange rate

includes a cost comparative analysis that highlights the competitive structure of the tinplate industry.

III. Production Cost Comparative

cost (fob) of one ton of tinplate of the

most important tinplate mills around

the world (51 tinplate plants). It also

A visual tool that enables you to compare the total tinplate production

IV. Tinplate Production Cost Analysis by Plant (includes 39 tinplate plants)

1. Tinplate Productions cost Analysis parting from crude steel

1.1 Tinplate Cumulative Cost Summary (USD per tonne of tinplate produced)

- i. Tinplate production cost structure by:
 - -Raw Materials
 - Energy & Reductants
 - Labor & Overheads
 - Capital Charges

1.2 Tinplate Production Cost in Detail (Units and cost per tonne of tinplate

- produced) i. Capital Charges
 - Interest
 - Depreciation
 - ii. Labor & Overheads
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 - S.& G.A. cost
 - Refractories
 - Mill rolls
 - Among others
 - iii. Energy & Reductants
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 - BF coke purchased
 - BF charcoal purchased
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 - Among others
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 - Lubricants
 - Among many others

2. Cost analysis parting from Cold Rolled (Non integrated plants)

2.1 Tinplate Production Cost Summary tonne of tinplate) (from CR coil; USD per tonne of

- tinplate produced) i. Tinplate production cost
 - structure by:
 - Raw Materials - Energy & Reductants
 - Labor & Overheads
 - Capital Charges

2.2 Tinplate Production Cost in Detail (from CR coil; units and cost per tonne of tinplate produced)

i. Fixed Capital Charges

- Depreciation charge
- Long-term interest
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 - Short-term interest rate
- iii. Labor & Overheads

 - Plant labor cost
 - S.& G.A. cost
 - Other main, supplies cost
 - Tax/insurance cost
- iv. Energy & Reductants
 - Gas cost
 - Steam cost
 - Heat recuperation credit
 - Power cost
- v. Raw Materials
 - CR coil cost
 - (integrated/purchased)
 - Tin cost
 - Chrome cost
 - Acid cost
 - Among others

2.3 Tinplate Conversion Cost

(from 1 tonne of cold rolled coil to 1

- i. Breakdown by:
 - Cold rolled price
 - Conversion cost (operative/non-operative)

3. Plant Cost/Price Factors

- i. Local currency
- ii. Exchange rate

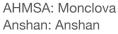
4. Technical characteristics of tinplate plant

- No. of passes -temper mill
- Yield
- Line speed
- Line time per CR coil
- Coil change time
- Average feed per hour
- Among many others



Contents (continued)

V. The report includes information of the following plants:



ArcelorMittal Temirtau: Temirtau
ArcelorMittal: Aviles-Verina
ArcelorMittal: Basse-Indre
ArcelorMittal: Etxebarri
ArcelorMittal: Florange
ArcelorMittal: Hamilton
ArcelorMittal: Liege

ArcelorMittal: Vanderbijlpark ArcelorMittal: Weirton

Baosteel: Shanghai

China CR + tinplate: typical small

CSN: Volta R.

Dongbu Steel: Dangjin (Asan Bay)

Dongbu Steel: Incheon

Erdemir: Ereali

GPT Steel: Gandhidham
HBIS Serbia: Sabac
Ilva SpA: Genova
JFE - Kawasaki: Chiba
JFE-NKK: Fukuyama
Jiangyin Comat: Jiangyin
Magnitogorsk: Magnitogorsk
Mobarekeh Steel Co: Mobarakeh

Nippon Steel: Yawata/Tobata

NSSMC: Hirohata NSSMC: Nagoya

Ohio Coatings: Yorkville Perstima: Binh Duong Perstima: Pasir Gudang

SAIL: Rourkela

Shanghai Meishan: Nanjing Shougang Jingtang: Caofeidian Siam Tinplate: Map Ta Phut

Sidor: Puerto Ordaz Tata Steel: Ijmuiden Tata Steel: Jamshedpur Tata Steel: Llanelli TCC Steel: Pohang

Ternium Siderar: S-Nicolas Thai Tinplate: Samut Prakan

ThyssenKrupp Rasselstein: Andernach

Ton Yi: Tainan

Toyo Kohan: Kudamatsu US Steel Kosice: Kosice

US Steel: Gary

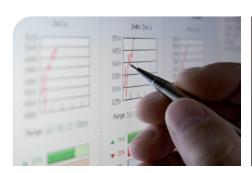
US Steel: Indiana Hbr. USS-POSCO: Pittsburg WISCO-NSSMC: Wuhan

Wuhan: Wuhan

VI. Excel spreadsheet

The service also includes the data used in the report in excel format so that you can modify it and adapt it to your specific needs. The excel format aloud you to easily compare the competitive position of any of the 51 tinplate plants, at all stages of the production process from raw materials to tinplate steel product.







Why Us?

HARBOR intelligence has proven to be a pioneer and leader in tinplate market analysis and information supplier. At HARBOR we have the commitment to offer a service with the highest standard, where our main interest is to provide our clients with unparallel support to help them achieve optimal decision-making.



For prices and other subsciption details:

Contact Us

www.tinplateoutlook.com

Rodrigo Vázquez | +1 (512) - 342 - 3151 | rodrigo@askharbor.com 8601 Ranch Road 2222, Building 1, Suite 280, Austin, Texas, United States of America, 78730